



## PRESTON MARINE SERVICES LTD. BROKERAGE AGREEMENT

**BOAT NAME:** \_\_\_\_\_ **ASKING PRICE: £** \_\_\_\_\_ **(inc Commission)**

**VENDOR'S NAME:** \_\_\_\_\_ **Contact Details:**

**ADDRESS:** \_\_\_\_\_ **Day:** \_\_\_\_\_

\_\_\_\_\_ **Evening:** \_\_\_\_\_

\_\_\_\_\_ **Mobile:** \_\_\_\_\_

**Post Code:** \_\_\_\_\_ **E Mail:** \_\_\_\_\_

The Vendor authorises Preston Marine Services Ltd ("The Broker") to offer for sale the following vessel:

### BOAT DETAILS

**PLEASE COMPLETE AS FULLY AS POSSIBLE THE ITEMS WHICH APPLY TO YOUR BOAT**

Builder: _____ Class: _____ Year Built: _____ LOA _____ LWL: _____ Beam _____ Draft: _____ Displacement: _____	<b>Construction:</b> GRP Wood Steel Aluminium Ferro  <b>Hull:</b> Fin Bilge Long Keel Lifting Keel Multi-hull Catamaran  Deep Vee Semi-Displacement Displacement  <b>Steering:</b> Tiller or Wheel
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**SAILS/RIG**    Sloop     Ketch     Cutter     Junk     Other

**Sails:** Please list:

Type	Reefing System	Make	Age	
				Mainsail cover
				Sprayhood
				Dodgers
				Cockpit Canopy
				Storage Cover
				Lazy Jacks

<p><b>TRAILER:</b> Legal Road Trailer: Yes/No</p> <p>Single Axle <input type="checkbox"/> Galvanised <input type="checkbox"/></p> <p>Twin Axle <input type="checkbox"/> Break Back <input type="checkbox"/></p> <p>Make: _____ Age: _____</p>	<p style="text-align: center;"><b>RECENT SURVEY HISTORY</b></p> <p>Has the boat been surveyed? Y / N          If Yes, Date of Survey: ____ / ____ / ____</p> <p><i>It would be helpful if you could supply a copy for our files.</i></p>
<p><b>Engine:</b> Shaft Drive <input type="checkbox"/> Outdrive <input type="checkbox"/>          Saildrive <input type="checkbox"/> Outboard <input type="checkbox"/></p> <p><b>Diesel</b> <input type="checkbox"/> <b>Petrol</b> <input type="checkbox"/></p> <p><b>No. of Engines</b> <input type="checkbox"/> <b>No. of Cylinders</b> <input type="checkbox"/></p> <p>Engine Builder: _____</p> <p>Model: _____</p> <p>H.P. _____</p> <p>Age: _____</p> <p>Engine Hours: _____</p> <p>Last Serviced: _____</p> <p>Fuel Capacity: _____</p> <p>No. of Tanks: _____</p> <p>Cruising Speed: _____</p> <p>Maximum Speed: _____</p> <p>Water Capacity _____</p> <p>No. of Tanks _____</p>	<p style="text-align: center;"><b><u>ELECTRONICS / NAVIGATION EQUIPMENT</u></b></p> <p>Compass: _____</p> <p>Sounder: _____</p> <p>GPS: _____</p> <p>VHF: _____</p> <p>Log: _____</p> <p>Auto Pilot: _____</p> <p>Wind Instruments: _____</p> <p>Radar: _____</p> <p>Dinghy: _____</p> <p>Liferaft: _____</p> <p>Anchor: _____</p> <p>Other Equipment: _____</p>
<p><b>OTHER IMPORTANT INFORMATION (Do not leave any of these blank)</b></p> <p>Date of Purchase: _____ Do you have a bill of sale? <b>Yes/No</b></p> <p>Where has the vessel been kept since? _____ If No, Name &amp; Address of Previous Owner: _____</p> <p>EC Approved <b>Yes/No/Exempt*</b></p> <p>VAT PAID <b>Yes/No/Exempt *</b></p> <p><small>* Please supply supporting documents if answer other than "No" above.</small></p>	
<p><b>Accommodation:</b> No. of Cabins: -</p> <p>No. Single Berths: _____ Sea Toilet/ Chemi Loo</p> <p>No. Double Berths: _____ Separate Heads Yes/No</p> <p>Water Heating Yes/No Cooker Grill/Oven Yes/No</p> <p>Shower Yes/No No. of Burners</p> <p>Fridge Yes/No</p>	<p><b>FINANCIAL DETAILS (Do not leave blank)</b></p> <p>Legal Owners (Yes/No): _____          Type &amp; No. of Registration _____</p> <p>Is the boat free of all encumbrances Y / N</p> <p>Is Finance Outstanding? Y / N          If Yes Name of Lender _____</p>

I declare that the above description is a true representation of my boat and its circumstances and I agree to the brokerage terms, a copy of which I have received.

Signed \_\_\_\_\_ Print Name \_\_\_\_\_ Date \_\_\_\_\_

1. If the Broker introduces a prospective purchaser and a sale is completed to the purchaser, the Vendor agrees to pay commission on the final selling price at the rate of 8% + VAT or a minimum of £250 + VAT
2. The Vendor undertakes that the vessel will not be offered for sale at a lower asking price and agrees to notify the Broker if the boat is sold or otherwise disposed of and to advise the Broker of the name and address of the Buyer.
3. The Vendor shall indemnify the Broker in respect of any claims regarding the sale of the vessel. I understand that the contract of sale is between the Vendor and the Purchaser although all negotiations will be conducted through the broker.
4. I agree that if I sell my boat privately I will pay Preston Marina 1% +VAT, if the customer has been in contact with Preston Marina regarding the purchase, a full commission as per item 1 will be due. I will not sell my boat privately after the broker is in receipt of an 'Agreement to Purchase' document which is accompanied by an appropriate deposit
5. I understand that my vessel remains entirely at my own risk whilst berthed at Preston Marina and any berthing fees due will be deducted from the proceeds of the sale. I accept that my boat may be lifted and surveyed.
6. In the event that a vessel is accepted for brokerage and she is berthed elsewhere, then the terms of the agreement remain the same.

#### BROKERAGE ARRANGEMENTS

**ADMINISTRATION FEE** An administration fee of £50 will be made and must be paid for upon signing the 'Brokerage Agreement & Arrangements' form. This is refundable upon completion of the sale, and payment of full commission as agreed in clause 1

#### BERTHING: (IN ACCORDANCE WITH OUR CURRENT TERMS & CONDITIONS) – BOATS AFLOAT/YARD

The vendor will be charged storage for the period of time that the boat is on brokerage. The rate charged will be based on the 12 months berthing rate. The storage charge will be calculated pro-rata from the date the boat was brought to Preston Marina to the date that the sale of the boat is completed and will be deducted from the sale proceeds.

Should the boat remain unsold at the end of a 12 month period then the vendor will be issued with an invoice equivalent to the amount outstanding and this must be settled within one month. The Broker reserves the right, after the vessel has been on brokerage for 12 months, to remove the boat from brokerage. If the vessel is removed from brokerage and remains at the marina a berthing invoice will be issued in accordance with the vendor's instructions or the vessel should be removed from the marina. If the vessel remains on brokerage a 'Brokerage Berthing Advice' note will be issued for another twelve months.

#### BERTHING: - SAILING BOATS WITH OWN ROAD TRAILER (In accordance with our current Terms & Conditions)

Sailing Boats under 24' (7.3m) which are on a proper and road-worthy trailer will be accepted for brokerage for a period of six months with no storage charge (unless withdrawn from sale). Should the boat remain unsold at the end of this 'free' period then the vendor will have the choice of removing the boat from brokerage and the premises or leaving the boat on brokerage and being charged berthing for the period of time the vessel spends on brokerage during the next six months. Other craft may be considered for this arrangement at Preston Marine Services Ltd.'s discretion.

Should the vendor decide to keep the boat on brokerage a 'Brokerage Berthing Advice' note will be issued for the next 6 months. A special rate, based on the 12 months berthing rate, will be advised. The storage charge will be calculated pro-rata from the end of the 'free' period to the date that the sale of the boat is completed and will be deducted from the sale proceeds.

#### HUSBANDRY

All vessels placed on brokerage must be in clean & tidy condition. Should the vessel be in a standard of condition, which in the opinion of the Broker, is unsuitable for placing on brokerage, then the Broker can arrange, on the instructions of the vendor, an initial clean for which a charge of £ \_\_\_\_\_ will be made.

In order for vessels to remain in a condition suitable for brokerage they will require regular attention. This should be carried out at regular intervals by the vendor e.g. monthly or on the instructions of the vendor, husbandry can be arranged by the Broker, on a monthly basis, for which a charge of £ \_\_\_\_\_ per month will be made.

VENDOR \_\_\_\_\_ Date \_\_\_\_\_

BROKER \_\_\_\_\_ Date \_\_\_\_\_

**Preston Marine Services Ltd.**  
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**Riversway Docklands**  
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